



WORKS

FEBRUARY 2025  VOL 9



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CORPORATE NEWS

Looking Ahead: A Strong Start to 2025

As we step into the first quarter of 2025, I want to take this opportunity to reflect on the incredible achievements of the past year and share my enthusiasm for the journey ahead. Thanks to your hard work and dedication, Southern Development and Construction (SDC) continues to excel as a leader in heavy civil site development in Central Florida.

In 2024, we proudly celebrated our 30th anniversary—a testament to our resilience and adaptability in an ever-evolving industry. Together, we've grown our portfolio to include projects ranging from public roads, subdivisions and multifamily homes to warehouses and theme parks. These milestones underscore our commitment to quality and the strong relationships we've built with our clients.

As we look to 2025, our focus is on maintaining excellence, fostering innovation, and driving growth. With more than 40 active projects in Central Florida, we remain committed to delivering the reliability and efficiency our clients expect. Key investments in equipment, fleet upgrades, and advanced technology will enhance our productivity and ensure SDC stays competitive in a dynamic marketplace.

This year, the progress of Together Everyone Achieves More (T.E.A.M.) is essential. Our office management team is experienced and diverse, creating a strong Team foundation. In the field, we've implemented training programs and leadership opportunities designed to help every SDC Team member grow and contribute to our shared success. Together, we will maintain our culture of safety, quality, and integrity as we face new challenges with enthusiasm and resolve. Together Everyone Achieves More!

Thank you for everything you do to make SDC not only a trusted partner for our clients but also a great place to work. I'm excited for what's ahead and look forward to another year filled with opportunities, challenges, and achievements. Let's make 2025 a year to remember!

Best Regards,
Tom McNamara
President and CEO

PREMIER HEAVY CIVIL CONTRACTOR

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SAFETY

Cell Phones: A Dangerous Distraction

Cell phones are a part of everyday life, but using them on the job or while driving can lead to serious accidents. At SDC, safety is a priority. If you need to make or take a call on the job site, notify your Foreman, step away from active work areas and keep it brief. Equipment operators must stop their equipment, ground all attachments, and return to work promptly after calls. Earbuds are prohibited, as they can block critical safety sounds. When driving an SDC vehicle, always use hands-free mode. Holding your phone is against company policy. Distracted driving is as dangerous as driving intoxicated and texting drivers are 8 to 23 times more likely to crash. Let's stay focused and minimize distractions to ensure everyone's safety on the job and the road.



Safety Director Steve Anderson

Steve is an 8-year SDC veteran who ensures a safe work environment across all job sites by enforcing safety protocols.



Fleet Manager Ryan Balas

SDC's fleet Manager since 2018, Ryan leads the shop team in vehicle maintenance and operations. His strategic approach keeps our equipment in top shape, supporting team success on job sites.



FLEET

Fleet Performance & Safety

As we close out 2024, our Fleet Team has made significant strides in efficiency, safety and operational improvements. Over the past year, our fleet covered an impressive **3,319,018** miles, the equivalent of circling the globe 133 times. With **329,769** total trips completed, the longest individual trip spanned 233 miles. In total, our fleet spent **94,795** hours on the road, with an average asset travel distance of **19,874** miles per vehicle.

Melissa T. Beach led as the safest driver of 2024, earning an outstanding safety score of 98. Her commitment to safe driving set the standard for excellence on the road. Honorable mentions go to **Ken Rounsaville** (96), **Richard Roach** (95) and **James Baxter** (94), who also demonstrated exceptional safety practices throughout the year.

These accomplishments reflect our team's commitment to continuous improvement, and we look forward to building on this momentum in 2025. Great job to everyone for another strong year on the road!

Great job to our team for another strong year on the road!

SDCWORKS

HR

Updates and Reminders

Update Your Contact Information

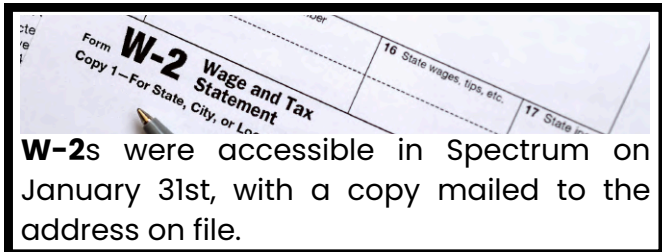
It's essential for all employees to ensure that their address and contact information is up-to-date. If you have moved or changed any contact details recently, please take a moment to update your information. You can either contact HR directly or have your foreman submit a "change of address" form through HCSS.

This helps us ensure that everyone is accounted for and that we can manage schedules effectively.

REFERRAL PROGRAM

Employee Referral Program

We're looking for talented Foremen and Superintendents to join our team, and who better to recommend great candidates than our current employees? As part of our Employee Referral Program, you can earn a referral bonus when you recommend someone who joins our team and successfully completes their probationary period. It's a win-win—help us grow our workforce while earning some extra cash! Reach out to HR for more details or to submit a referral.



W-2s were accessible in Spectrum on January 31st, with a copy mailed to the address on file.



2025 Calendar

Don't miss important dates and events! The 2025 Company Calendar includes key dates such as company holidays, paydays, and events. Be sure to add it to your schedule and check it regularly for updates. Contact the HR team if you need access to the calendar.

Thank you for your attention to these important matters. Keeping your information current and following the proper procedures helps us maintain smooth operations and supports our collective success.

A copy is provided on page 4!



From Left- Angelina Lugo, Payroll Manager; Carla Batista, HR Assistant and Nathalie Rios, HR Director.

ACCOUNTING

Streamlining Expenses with Corpay Fleet Fuel Cards and Credit Cards



David Leehy, CFO

The Accounting Department is excited to announce the rollout of our new Corpay Fleet Fuel Cards and Corpay Credit Cards as part of our initiative to improve expense management and accountability.

The **Corpay Fleet Fuel Cards** are designed for fuel purchases, along with water and ice and provide increased visibility and control. With the ability to track all SKUs purchased in real-time, we can monitor transactions more efficiently and ensure appropriate usage. This added transparency helps us better manage fleet-related expenses while keeping costs in check.

For other company-related expenses, the **Corpay Credit Cards** will require consistent tracking of expenditures on an ongoing basis. This approach replaces the end-of-month reporting process and will help improve accuracy, reduce delays and streamline the reconciliation of accounts. Departments are encouraged to maintain up-to-date records of transactions to ensure compliance and efficiency.

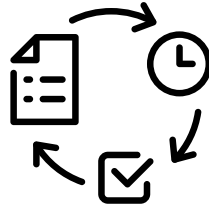
If you have any questions about using the new cards or need assistance with expense tracking, please contact the Accounting Department. Thank you for your cooperation as we work toward more effective financial management!

Meet Sam Metz: SDC's New VP of Operations



Sam brings a wealth of experience as a seasoned Construction Management professional and is a Licensed General Contractor and Class V Contractor. With a proven track record of leading complex, large-scale projects across commercial, residential, and heavy civil construction, Sam is known for his ability to bridge the gap between strategy and execution, ensuring high-quality, on-time project delivery.

Throughout his career, Sam has been trusted to drive turnaround efforts, influence positive change, and lay the groundwork for organizational growth. His expertise includes defining and implementing best-practice processes, fostering collaboration and communication, and maintaining a steadfast commitment to safety and shared success.



PROJECT MANAGEMENT

Strengthening Relationships and Enhancing Expertise

As we enter 2025, the team is committed to strengthening client relationships and maintaining consistent communication. Starting in January, Project Managers will send clients updated project schedules every month, accompanied by video and photo updates showcasing project progress. Additionally, each Project Manager will host two monthly client lunches to foster collaboration and build stronger partnerships.

Our team also continues to prioritize training and development. The PEs are actively training on monthly project scheduling using Microsoft Project and Primavera while enhancing their skills with Propeller for greater project efficiency. These initiatives ensure we remain prepared to meet the evolving needs of our clients.

While the industry remains steady without significant changes, the Project Management Team's efforts position us for continued success, building trust through quality results and innovative approaches.



2025
Calendar

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SDC WORKS



Crew Member Awards

Abraham M Cardozo	Jamez Baker
Adrian Jenkins	Jared Acevedo
Alex Jenkins	Jayson Medrano
Antonio X Cruz	Jesus Ruiz Corona
Austin Hamlin	Jonathan G Onate
Brandon J Hall	Jonathan G Onate
Carlo A Levatino	Jordan Harris
Carlos Silverio	Jorge Cortez
Cesar Pedro	Jose Guerrero
Cristofer Arciniega	Jose Ferrer
Daniel Maldonado	Joshua Caraballo
Darvin Reid	Keegan Dickerhoff
David Lampron	Kevin Smith
David Williams	Luis Cortez
Dewitt Lingard	McCline Johnson
Edwynn D Hall	Melfin Reynoso
Elay Tapia	Michael Teneyck
Eric Cousins Jr	Nicholas Ferraris
Francisco Guevara	Rafael Perdomo
Frenly Raymonville	Reece Germer
Gary Cadichon	Romaine Kenton
Genesis Hernandez	Terrill Holcy
Isaac Page	Troy Tillis
Isaih T Chavers	Vicente Rodriguez
Jamel M Barnes	Wanda Rodriguez

TEAM Awards

Cristian Zambrano	Reece Germer
James Witt	Trent Eckert
John Sever	Ronnie Yelvington
Klein Shaw	Angelina Lugo
Leonardo Tain	David Rosarius
Pete Martinez	Lori Aulin
	Nathalie Rios

Fleet Excellence

Jose Sebastian Alvarez



Safety

Ron Ferguson

Post Evaluation Truck Award

Jonathan Colon Osuna

Daniel Abbott

Christian Lugo Hernandez

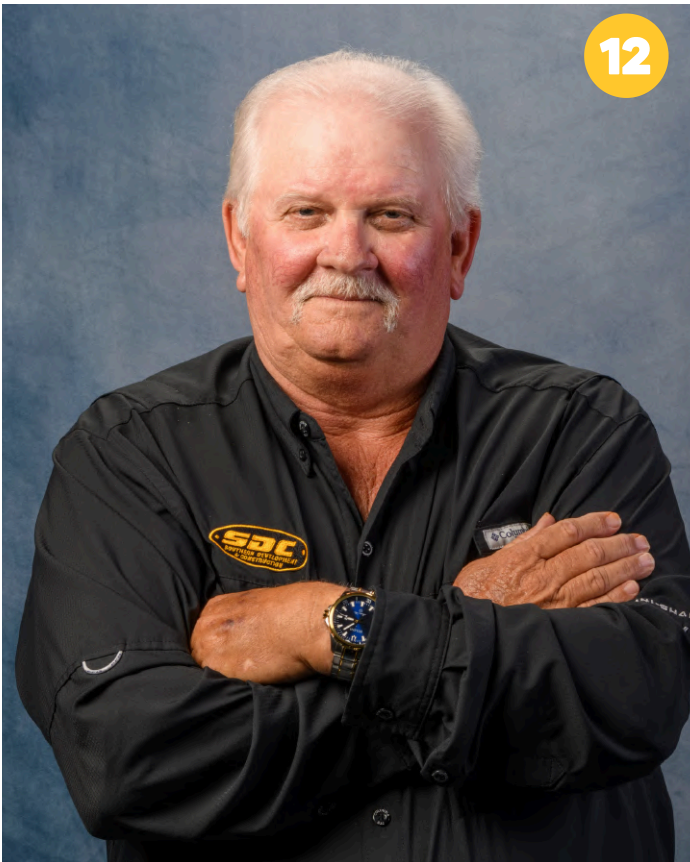


Christmas
PARTY
at Keg Social
2024 Highlights

SDCWORKS



2025 QTR 1 WORK ANNIVERSARIES



Junior Watson

General Superintendent celebrating 12 years of service

5 TO 9

YEARS OF SERVICE

Randall Earwood 9 years

Jeffrey Butler 8 years

Diego Lopez 7 years

Shane Cox 6 years

Tate Maddox 5 years

David Laboy 5 years

Daniel Heinfling 5 years

Richard Carr Jr. 5 years

Alfredo Pagan 5 years

Charles Reed 5 years

Isaih Chavers 5 years

Ronald Yelvington 5 years



Strength and Brotherhood
from Venezuela



FOLLOW US

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celebrate
**HISPANIC
HERITAGE
MONTH**



Grateful Gatherings at
SDC!



FEATURED PROJECTS

Universal P912 & P913



SDC continues to expand its experience in theme parks by completing the civil infrastructure as a subcontractor to Finrock to the Projects known as UO 912 & UO 913. As part of the 750 acre Epic Universe project located north of the Orange County Convention Center on Universal Blvd, these two sites totaled 50 acres of clearing, 125,000 cy of import fill materials, 5,400 LF of sanitary sewer, over 11,000 LF of storm drainage including 2 ea 12 x 9 double barrell box

culverts. Other work included over 6,000 LF water main, fire line and reclaimed water main combined, flatwork and 60,000 sy of base & asphalt paving.

You may have heard of these projects --- now known as Universal Stella Nova Resort and Universal Terra Luna Resort.



Packing District



Located in College Park and led by the Dr Phillips Charties, The Packing District spans over 200 acres in the City of Orlando. As part of the districts master plan community of townhomes, food-Hall, trails, regional park, YMCA and the 4Roots Farm and agriculture center. SDC was select by PCL Construction for the New Hampshire Road infrastructure project. While maintaining traffic to the local commercial and industrial warehouses, SDC's contract included the installation of over 1,300 LF of 60" and 66" RCP. Included in this scope was various utility adjustments and relocations as well as the reconstruction and paving (A1 Paving) of New Hampshire Ave.



Additional **RESIDENTIAL**

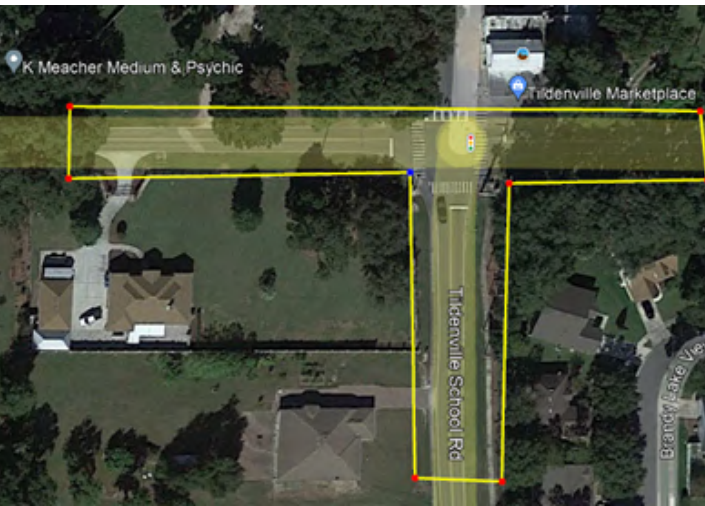
- K. Hovnanian Homes - Rollins Ct/ Canter Creek
- Lennar - Cross Prairie - ED 2
- Lennar - Reedy Isles

Additional **MULTIFAMILY**

- DR Horton - Highlands Reserve
- Johnson Brothers - Haven @ Davenport
- Landsouth - Cross Roads at Kelly Park

**This is not a comprehensive list of all SDC projects.*

Plant Street / Tildenville Road



With traffic counts over 9,000 vehicles per day, this 379 calendar day intersection improvement will provide the added relief with new turn lanes and new signals. Other work for this intersection improvement project includes storm drainage, utility relocations, flatwork, base and asphalt paving. This is SDC's third project for the City of Winter Garden.



Deer Lakes



Located just east of the banks of the Wekiva River on SR 46 in Seminole County, this 10-acre site will be the home to 31 new homes once completed. SDC's scope of work includes clearing, earthwork, mechanical screen of 15,000 cy of soil, sanitary sewer including a lift station, storm drainage, directional drills, 2,800 LF of water main and reclaimed water main, base and asphalt paving. Other work includes flatwork, signs, pavement markings and the management of amenity and wall construction.

Additional **COMMERCIAL**

- Link Construction Group – Prologis AIPO T52
- Link Construction Group – Gateway 400
- Tishman – Dolphin Resort Lot A/C
- Wharton Smith – SDOC East Transportation
- Wharton Smith – EWRF – Roadway
- Wharton Smith – AAA High School – SDOC

Westside Boulevard

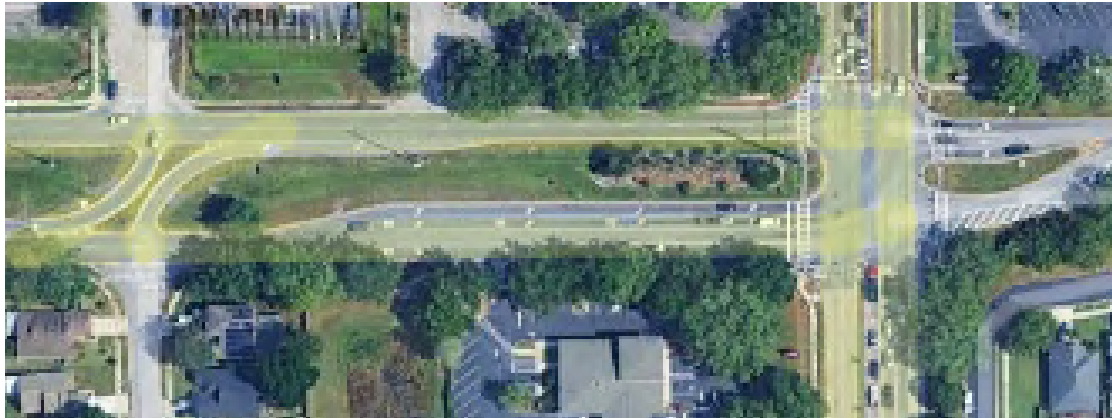
LENNAR®



As part of the Westside Development area, SDC was selected by the Lennar Homes (Construction Manager for Osceola County) for the construction of the missing link to Westside Blvd. Construction of this project included 3,000 LF of divided roadway. SDC's scope of work includes 165,000 cy of embankment, subsoil removal, 6,700 LF of storm drainage, placement of Bold & Gold® Filtration Media, 3,300 LF of 24" and 30" water main, 710 LF of cast-in-place retaining walls, flatwork, base and asphalt paving.



Oviedo Turn Lanes



North Lockwood Right Turn Lane, Mitchell Hammock Rd Left Turn Lane & Lockwood Blvd / Mitchell Hammock Turn lane Improvements

This City of Oviedo project consists of intersection improvements at three locations within the city limits with a duration of 240 calendar days. The scope of work included traffic control, clearing, embankment, storm drainage, flatwork, base & asphalt paving. In addition to this, pavement markings, signage, signalization improvements and sodding.

5 Points Phase 1 A



This is SDC's second project in the Seminole County 5 Points Complex area. The scope of this 330 calendar day project includes the construction of a new 2 lane roadway, approximately 1,950 LF in length, new storm water pond, utilities including water, sanitary sewer and reclaimed mains. Other work includes the conversion of a lift station to gravity manhole, base, asphalt paving, flatwork, signage, pavement markings and fiber optic communications.



Additional PUBLIC WORK

- City of Oviedo – Oviedo Connector Road
- Monument Parkway Lift Station

**This is not a comprehensive list of all SDC projects.*



EXCELLENCE IN ASPHALT SOLUTIONS

Ed DeVincenzo

OPERATIONS MANAGER



As Central Florida's premier paving contractor, A-1 Paving and Asphalt continues to set the standard for quality and service in the commercial, residential and multi-family markets. With a focus on building lasting partnerships, we collaborate with

property owners, managers, contractors and facility maintenance teams to deliver durable, high-quality asphalt surfaces that maximize long-term value and performance.

Whether supporting SDC clients or working independently, A-1 Paving remains committed to precision, efficiency, and excellence. Under the leadership of Operations Manager Ed DeVincenzo, our team ensures accurate estimating, project coordination and timely scheduling to keep jobs on track. As we move into 2025, we are actively expanding our client base and seeking new opportunities to strengthen our presence in the industry.

With a commitment to craftsmanship and customer satisfaction, A-1 Paving continues to be a trusted name in asphalt solutions. We look forward to another year of delivering exceptional paving services and building strong relationships across Central Florida.



Quality Paving Solutions

MILLING • POTHOLE REPAIRS • SEALCOATING • SIGNS & STRIPING • ROADWAYS

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Cody Lawniczak

OPERATIONS MANAGER



EXPERT UNDERGROUND UTILITY SOLUTIONS



ProVac continues to set the standard for underground utility solutions, delivering top-tier service, safety and results. Whether your project requires hydro-excavation, pipe cleaning, or inspection services, our team provides unmatched expertise to ensure efficiency and precision.

Our **Hydro-Excavation Team** utilizes pressurized water and industrial vacuums to safely break up and remove soil while minimizing the risk of utility damage. This environmentally friendly method is ideal for exposing utilities, potholing, and trenching—making it the preferred choice for projects requiring careful excavation around sensitive infrastructure.

Beyond excavation, ProVac's **pipe and line-jetting services** ensure the proper maintenance of stormwater and sewer systems. From line jetting and catch basin cleaning to root removal and storm retention vault maintenance, we help prevent blockages and maintain pipeline integrity for long-term performance.

ProVac also specializes in **CCTV inspections**, providing detailed assessments of underground pipe conditions. These inspections help identify cross-connections, overflows, defects and obstructions, enabling proactive repairs that prevent costly future issues.

As we move into 2025, ProVac remains committed to delivering innovative, high-quality solutions that support our clients' success. Whether maintaining critical infrastructure or tackling complex excavation challenges, we are here to help get the job done right.



www.provac.biz
info@provac.biz 321-244-7800

